

NESSA Annual Meeting
Sunday November 5, 2017
Moses Brown School
250 Lloyd Ave. Providence, RI 02906
Sinclair Room
AGENDA

1. CALL TO ORDER – 1033 by NESSA President Chris Crane

Attendance (28):

Barrington HS – Dennis Kloc
Barnstable HS – Barbara Hersey
BB&N – Judith Krimski
Choate Rosemary Hall – Sam Doak
Concord Academy – Beth Smith
Dover-Sherborn RHS – Elliott Lucil
East Greenwich HS – David Wehr
Falmouth HS (MA) – Andy Ellis
Falmouth HS *ME) – Dick Levesque
Moses Brown School – Chris Crane
Martha’s Vineyard RHS – Andrew Burr & Andy Nutton
Norwalk HS/ Brein McMahon HS – Same Jones
North Kingstown HS – Brad Donnelly & Gina Dicenso
Portsmouth Abbey – Jonathan Harley
Portsmouth HS – Meredith Collins
Rocky Hill School- John Hughes & Liz Isdale
Rogers HS – Taylor Rock
Sharon HS – Gary Werden
St George’s School – Roy Williams
Tabor Academy – Rob Hurd
The Hotchkiss School – Roger Rawlings
The Williams School – Prescott Littlefield
Wellesley HS – Larry Lovett

Former NESSA Officer – Andrew Nugnes
Zim Sailing - Bob Adams

2. REPORTS:

A. Secretary’s Report – Rob Hurd

- a. Minutes from the November 2016 NESSA Annual Meeting have been displayed on the NESSA website since November 2016. Motion to approve. **APPROVED**
- b. Based upon by-laws, any Regular Member school that has paid 2017-2018 dues and is in attendance has voting privileges for this meeting. (See attached list)
- c. Attendance was taken when you registered. If you did not sign in when you arrived, please make sure you do before departing.

- d. A New Member School may request a change of status from New to Regular Member if they meet the requirements as listed in Section I; Article C: Membership of the By-Laws. The following schools have requested a change in status and the Secretary/Treasurer stipulates that they are in good standing and recommends a vote to affirm the change in status to Regular Member.
- none
- e. As of November 3, NESSA membership stood as follows:
- Active Members – 81
 - Pending Members - 2
 - Inactive Members – 20
- Dues payments are due by the Annual Meeting. Inactive schools that plan to participate in the Spring must pay their dues now or risk being ineligible for Spring regattas.
- f. Correspondence: All official correspondences are done via the website and the NESSA list-serves. Each school is responsible for checking the website and ensuring they are on the list-serves. Information for how to subscribe to the list-serves is on the website.
- g. Tech Score:
- Each school is responsible for ensuring that their Tech Score info is accurate and posted in a timely manner. Information posted after the close of the regatta is subject to a penalty (20 pts/div) in accordance with ISSA PR.
 - In order for the scoring program to work best, schools are reminded to populate their team rosters prior to competition. Furthermore, updating your school's mascot and uploading a school burgee will enhance the team's presence in Tech Score.
- h. Probations:
1. The currently list of schools on probation because of violations to Article L of the By-Laws.
 - Choate Rosemary Hall until 4-17-18 (No Show at Herreshoff Qualifier)
 - East Greenwich HS until 4-17-18 (No Show at Herreshoff Qualifier)
 - St Mary's-Bayview until 4-23-18 (No Show at Herreshoff Qualifier)
 - Newton CDS until 4-23-18 (No Show at Herreshoff Qualifier)
 - St George until 9-18-2018 (Late withdrawal from NKBI qualifier)
 - Milton Academy until 9-24-2018 (No Show at Healy)
 - Litchfield HS until 10-8-2018 (late withdrawal from Gleekman)
 - BB&N until 9-20-2019 (No Show at Healy)
 - Rocky Hill school until 10-8-2019 (late withdrawal from NBKI Qual.)
 - Yarmouth HS until 10-8-2019 (late withdrawal from Gleekman)

2. The following schools have been removed from the probation list:
 - Staples HS until 4-25-17 (late withdrawal from O'Day Qualifier)
 - Boston Latin until 4-25-17 (late withdrawal from O'Day Qualifier)
 - Barrington HS until 4-25-17 (late withdrawal from O'Day Qualifier)
 - Nantucket HS until 5-9-2017 (No Show at Herreshoff Qualifier)
 - Portsmouth HS until 5-9-2017 (No Show at Herreshoff Qualifier)
 - Cheverus HS until 9-12-17 (No show at Great Oaks Qualifier)
 - BC High until 9-24-2018 (No Show at Healy) – penalty reduced to 9-24-2017 by ExComm on 11-6-16.

3. There are no schools with a second violation of Article L while on probation:
 - none

Schools are reminded that they have an obligation to their competitors when registering for events, and are encouraged to review section L of the bylaws.

B. Treasurer's Report:

- a. Good working relationship with Bottom-line Bookkeeping
- b. Still in search of Tax ID information so we can change our bank account and reduce our fees.
- c. P/L sheets for Fiscal Year 2016-2017 and Fiscal Year 2017-2018 (to-date) are attached.
 - Bank Balance is \$4, 310.20 as of November 1, 2017
 - We expect to be in the positive once all dues and Spring regatta fees are in.
 - Given a membership of similar size (100 schools in 2017), we expect a balanced budget for 2017
 - 2017-2018 Budget is attached.

C. VICE PRESIDENT'S REPORT – Jonathan Harley

2017 REVIEW: Results posted on website - <https://nessa.hssailing.org/schedule/2016/2017/nessa-s>

SPRING 2017

1. NESSA Fleet Racing Championship (O'Day Trophy) - April 22-23, 2017

Four Qualifying Regattas:

1. Tabor Academy	14 schools/ 9 races per div.	Z420
2. Marblehead HS/ PYC	13 schools/ 9 races per div.	C420
3. Hotchkiss School	8 schools/ 8 races per div.	C420
4. St. Georges/ Ida Lewis YC	13 schools/8 races per div.	Z420

Championship Regatta: Scheduled for Connecticut College on April 23, 2017 in FJs, but had to be re-scheduled to April 30, 2017.

MIT (Cambridge, MA) 15 schools/ 15 races per div. FJs & FFs

REGATTA HIGHLIGHTS: Clear skies with plenty of sun and almost perfect wind strength was the order of the day, for the 2017 edition of the O'Day held at the MIT pavilion on the Charles River. This facility apart from the building itself and resources available must rank among the best venues for conducting, and watching, small boat, short course, intense racing, sailing anywhere.

Teams were arriving from as early as 0830 for the 0930 Competitors meeting. Fran Charles, the facilities Sail Master gave us the run down on the Pavilion's House rules, and the MIT coach Mike Kalin gave the young sailors the low down on the Turbo FJ's and the Fire Flies. Fran was a gold mine of wise words, energy and "oh we can do that" support. Somewhat less loquacious but equally a tower of support was his dock master, Ian Campbell who kept all the boats in smooth working order during the long day.

Sailing started close to 1000 on a trapezoid course permitting the racing of both A and B fleets at the same time. The breeze was from the SE at about 7-10 knots but very shifty. This set the tone for the day and being right on top of the shifts gave those sailors able to do this, much leverage. Races ranged from 12 to 18 minutes long and with the starting line perhaps 200 yards off 600 feet of frontal dock space so keeping the rotations rolling over with minimal traffic jams.

The racing was kept in strict order by PRO Steve Regine, of Portsmouth, RI with help from Ron Hopkins and Trish Walcott from Newport in the weather mark boat. NESSA stalwart Andrew Nugnes manned the leeward mark/ finishing boat. Another veteran, Rob Hurd, updated Tech Score from his aerie on the second story office in the pavilion looking almost right down across the finish line much of the time.

Congratulations to the Winners (St George's School) and the others in the top four (The Hotchkiss School, Milton, Academy & Tabor Academy) who all qualify to represent NESSA at the Mallory Trophy to be sailed out of MIT May 12-14. And congratulations to the next four (Greenwich HS, North Kingstown HS, Sharon HS, and Portsmouth HS (RI)), who qualify to represent NESSA at the Phebe King Memorial Intersectional Regatta in Annapolis the same weekend

2. NESSA Team Racing Championships (Mark & Terk Trophies) - May 20-21, 2017

Thirty schools competed for berths in either the Mark Trophy (1-8) or the Terk Trophy (9-16) based upon the format (50% computer rankings, and 50% executive committee rankings) approved by the membership.

Mark Trophy: Bowdoin College (FJs)

Saturday, May 20: A great first day at the Fritz Mark Trophy hosted by Bowdoin College. Breeze started off North and then went Northwest allowing racing to take place in Widgeon Cove. Eventually the seabreeze filled in allowing for racing to take place right off the pier at the Coastal Studies Center. Two rounds of eight were completed just before 7:30 pm. A huge thank you to the army of volunteers that helped run and umpire the races. Congrats to St. Georges, Milton Academy, Tabor Academy, and the Hotchkiss School for qualifying for the top four. The plan for tomorrow is to run two round robins composed of the top four to determine the overall winner and the top two teams that will qualify for the Baker Trophy.

Sunday, May 21: Another great day of sailing on Harpswell Sound. After a short delay waiting for the sea breeze, racing got underway in a terrific southerly ranging from 8-12 knots. The double round robin of 4 teams was completed by 1:30 pm. Congrats to St. George's for winning the event and to Milton Academy with both teams qualifying for the Baker. A huge thank you to the army of volunteers that help with the racing this weekend including Cori Radtke for running races, Frank Pizzo for moving marks, Tom Peabody and Megan for running the finish boat. Carl Zimba handled the scoring the event. We had a terrific group of umpires include Andrew Nugnes, Chester Jacobs, Harrison Hawk, Frances Jimenez, Erin Mullins, Fiona Gordon, and Geoff Pedrick. A big thanks also goes out to Harraseeket Yacht Club, the Bowdoin Crew Team, and the Marine Science Program at Bowdoin for allowing us to borrow a bunch of motorboats.

RESULTS:

- (1) St George's*
- (2) Milton Academy*
- (3) The Hotchkiss School**
- (4) Tabor Academy **
- (5) Greenwich HS**
- (6) Falmouth HS (ME)
- (7) BC High
- (8) Portsmouth Abbey

* = qualified for ISSA Baker trophy

** = qualified for ISSA Founders trophy

Terk Trophy: SailMaine (420s)

Saturday, May 20: Solid day of team racing with a south-southeast breeze at 8-12 knots. Double round robin was completed with 30 races. Decision to not break up into a championship round was finalized and teams left Sail Maine knowing they'd be coming back for a third round.

Sunday, May 21: After a double round robin on Saturday, teams arrived at Sail Maine around 9am on Sunday and were greeted by perfect waterskiing conditions. There was a lot of skepticism on the breeze filling in, but to everyone's surprise, the southerly (south-east) filled in quickly and topped out between 8-12 knots, perfect team racing breeze and identical to Saturday's conditions. A third round robin was completed in short order and all starts were done with 2-minute sequences to save time. All in all, a great event with tight team racing, efficient race management and superb sportsmanship. In the end North Kingstown showed everyone how it's done with a undefeated 15-0 record. Winning the Terk gives them the bid to attend the NIT later this month at Indian Harbor YC in Greenwich, CT

A special thanks to Chris Crane, NESSA president, who was out running the starting line all weekend and to Karl Zeigler, another Moses Brown coach, who provided a second umpire boat. Also a big thanks Mike McAllister and all the people of Sail Maine for hosting this event.

Ultimately, it came down to two Sail Maine instructors, Alex Sutula and Kevin Schwarm, without which the event couldn't have happened. They operated the finish boat, worked on course management, umpired and prepped all the powerboats and marks every morning (and closed up shop at the end of the day after teams had departed). Their hard work and efficiency is much appreciated. To everyone making this a great event and a success, thanks for coming. Best of luck with the rest of the season and have a great summer. See in the fall

RESULT:

- (1) North Kingstown HS**
- (2) Sharon HS
- (3) Barnstable HS,
- (4) BBN
- (5) Moses Brown
- (6) Wellesley HS

** = qualified for ISSA Founders trophy

3. NESSA Women's Invite (Herreshoff Trophy) – April 29, April 30, & May 5-6, 2017

Three Qualifying Sites:

4. Tabor Academy	12 schools/ 7 races per div.	Z420
5. SailMaine	6 schools/ 8 races per div.	C420
6. USCGA	13 schools/ 6 races per div.	Z420

Finals: Brown University 16 schools/ 10 races per div. Z420

REGATTA HIGHLIGHTS: Saturday, May 6: Report time of 1400hrs at host Brown University was very popular amongst many in the fleet for the 30th running of the NESSA Women's Championship. Saturday was cloudy with intermittent rain showers and plenty of breeze. Regatta hosts decided to sail in Z420's for both divisions in the 14-16kt Southerly. Competitors' meeting was delayed until 2:30 due to a large traffic back up in the Providence area delaying some competitors arrival. Brown Coach John Mollicone and his team have a long history of supporting women's sailing and was enthusiastic in welcoming the 16 women's teams from throughout New England. John set the goal of four races in each division in lively conditions of 14-16kts and 2-3' waves. Due to the late start, the regatta chair kept the teams on the water late enough to complete four races in each division and the last finisher crossed the line at 6:30pm. There were a few capsizes early on before everyone settled down and mastered the conditions. W4's were the course of the day with races lasting 15-20 minutes each. There was one request for redress and no protests filed by the 7pm deadline. John was helped on the water today by Brown coach Quentin Chaffee, Brown Freshman Hannah Steadman, Moses Brown coach Kate Kenny, Moses Brown sailors Colin Moffet and Adrian van der Wal. Thank you to our on the water judges David Moffet and Karl Ziegler.

Sunday, May 7: Sunday's first warning was at 10am. The race officers again chose to keep both A and B division in Z420's due to the lively, puffy 14-16kts Southerly. The race officers were considering a hold or wrap when breeze strengthened briefly around 12 noon with 4 boats turtling in one race. The sun peeked through and the breeze moderated 12-14kts under blue skies and 14-16kts when it clouded over. Course W4 was used for the first race of each division and course W5 was used for the second race of each division to allow spectators to see the finishing boats just off the south T dock. Race officer John Mollicone kept us racing and was able to get 6 races per division done for the day making it 10 races per division for the regatta. The only work required by the judges today was 1 request for redress. Congratulations to St Georges School for winning the 30th running of the Rebecca Herreshoff Trophy followed by North Kingstown HS, Tabor Academy and Bishop Stang HS. Thank you to Brown University sailing for hosting the event and Edgewood Yacht Club for the facility. John Mollicone was assisted today by scorer Kate Kenny of Moses Brown School and Henry Lee of Moses Brown sailing team. Course management and safety boats were manned Brown Freshman captain Gabe Hannon and assisted by Moses Brown sailors Colin Moffet, Adrian van der Wal and Alexander Runci. Thank you also to our Judges David Moffet and Karl Ziegler.

FALL 2017

Results posted on website - <https://nessa.hssailing.org/schedule/2017/2018/nessa-s>

7. **2018 NESSA Single-handed Championship (Healy Trophy) – Sept 30-Oct 1, 2017 at Norwalk YC**

REGATTA HIGHLIGHTS: Saturday, September 30: Sailors reported to Norwalk Yacht Club at 1400 on Saturday. Racing commenced shortly thereafter and continued until after 1700. The Radials completed 4 races in conditions that were building all afternoon. The breeze started ENE clocking NNE and building to 18 knots with gusts to 23.

Sunday, October 1: With a report time of 0930 the first race of the day started after 1100. Oscillating wind shifts ruled the day with, at times, light and variable winds. Wind direction started ENE before shifting NNW. Two races were abandoned when the wind died and shifted radically. Five races were completed. Thanks to all the coaches and parents who volunteered with mark boats, scoring, and grilling. The top three competitors will represent NESSA for the Cressy Trophy for the national championship in St. Petersburg end October.

5. NESSA Fall Intersectional Qualifiers

		<u>Qualifier</u>
A. Polar Bear Open** - Bowdoin College	September 3, 2017	Falmouth HS (ME)
B. Casco Bay Fall Open** – SailMaine	September 16, 2017	Yarmouth HS (ME)
C. Arnold Brown Regatta** – Sail MV	September 10, 2016	Marblehead HS
D. NESSA Fall Funfest (Gleekman Trophy)**	- Sharon HS October 9, 2016	Milton Academy
E. Great Oaks Quals. – Sail Black Rock	September 24, 2017	Fairfield HS North Kingstown HS Cape Elizabeth HS
F. NBKI Quals. - SailMaine	October 8, 2017	North Kingstown HS

** Fall ACCs qualifier

SPRING 2018

Fleet Racing Championship (O'Day Trophy)

Qualifying Regattas - Saturday, April 21st

1. Greenwich, CT (C420)
2. Newport, RI (Z420s)
3. Portland, ME (C420)

Finals: Sunday April 22nd Site: Tabor Academy (Z420s)

Team Racing Championships (Mark & Terk Trophies)

Saturday and Sunday – May 19-20 Site: TBD (Mark at FJ venue, Terk at 420 venue)

Women's (Herreshoff Trophy)

Qualifying Regattas - Sunday April 29th

1. Marion, MA (Z420s)
2. Duxbury, MA (C420s)
3. Lakeville, CT (C420s)

Finals: Saturday May 12- Sunday May 13.

- Site: Newport, RI (Z420s) during the Volvo Stop over.
- We will use St George's boats and launch out of Ida Lewis YC
- NESSA will need helpers to run event.

NORs will be posted by February 1st.

Registration window for all three events will open on March 1st and close on April 1st.

C. PRESIDENT'S REPORT – Chris Crane

NESSA had 100 active schools for the 2016-2017 Season. We have dropped down one spot on the list and are now the third largest district. District membership affects the berths allocated to each district to the three National Championships. NESSA now has three berths at the Mallory rather than four, this change has been reflected on our change to the O'Day Qualifiers by reducing the number of qualifying venues to three. This was done in case the O'Day Championship is unable to be held. The number of NESSA berths at both the Baker (2) and Cressy (3/division) remain unchanged.

High membership numbers are important to retain the maximum number of opportunities for teams from our district to compete at a National Championship. I would like to mention some of the New England "incubators" in resurrecting dormant teams and new teams, of which all are possible NESSA members.

- Sail Maine (Bill Marshall) along with its supporters continues to support smaller schools in Southern Maine get on the water. They are also generous hosts of many regattas at the local and district level.
- Mass Bay League is another powerful incubator. Gary Werden and officers of MBL, in my opinion, run the model organization for small schools/small teams to get High School students on the water. The majority of its 30 some schools are members of NESSA. Mass Bay League schools are also generous hosts for NESSA events.
- Norwalk Yacht Club (Sam Jones) has also made a commitment to getting High School sailors on the water and has gotten 2-3 schools on the water and has his sights on more. Norwalk YC hosts NESSA regattas.
- In the past I have asked for help from both Gary and Sam to act as mentors to students in their areas who've reached out to me wanting to start or restart a sailing team at their High School.
- Rob Hurd at Tabor also helps dormant teams get on the water again along with one of the most important strategic league building actions we can all "steal". Practice with another team that is perhaps struggling to be relevant in the standings or has a new, inexperienced coach that could benefit from watching what tools and techniques are used to conduct a quality race team practice. It benefits all of us to raise the entire pool for all of our teams in our district.

NESSA has other mentoring and incubating stories out there, I'm sorry I could not share them all, if you have a story, please share it with me outside of this meeting. I get two to three calls a year from a passionate High School student who would like to start a team at their school. Let's strive to help all of them.

3. OLD BUSINESS

- a. None

4. NEW BUSINESS

1. ISSA Annual Meeting Report – Roy Williams

- Move at the National level is that each district will become an LLC of the parent corporation ISSA. Advantage is insurance, formal structure, etc.
- Usual issue – nothing controversial.
- ISSA PR change. “What it means for a sailor to be on a school roster.”
- See ISSA Annual Meeting Minutes posted on the ISSA website for more details.

2. **Proposal:** Starting July 1, 2018, NESSA dues shall be increased from \$25/school to \$35/school. (ISSA/NESSA dues increase from \$110 to \$120)

- NESSA dues have not changed in over 20 years.
- NESSA continues to do more for schools each year.
- NESAA has more expenses like PayPal and a professional Bookkeeper. These benefits cost money.
- **Proposal PASSED without objection**

3. **Stephan Leslie Award Winner Announcement.**

- There is no recipient in 2017.
- Trophy is not awarded each year – only when the story is good enough
- There is a story out there; please share it with Chris.
- NESSA will remind the membership in the Spring again.

4. **Bid process for 2019 Baker and 2020 NIT**

- Deadline to submit a bid is January 15, 2018
- Google Form going to the membership on Monday.
- Baker/NIT is the 4th weekend in May; NESSA Teams is the 3rd weekend in May.
- Selection committee will be Rob Hurd, Roy Williams, Chris Crane, & Jonathan Harley.
- Decisions will be announced by March 1, 2018
- A 420 venue is preferred, but not required.
- Host sites must also agree to hold the NESSA Team Championship (Mark and/or Terk) that same year.

5. **Elections for ExComm**

- Election of the At-Large berth (term to end in 2019):
Nominee(s) – Rob Hurd (Tabor Academy) **Elected by vote of the membership.**

5. OTHER BUSINESS

1. none

6. ADJOURN – Motion to adjourn approved at 11:11

I. Attendance:

Chris Crane (CSA)
Jonathan Harley (At Large 2018)
Rob Hurd (At Large (2019))
Roger Rawlings (CT)
Joe Cooper (RI)
Beth Smith & Gary Werden (MBL)
Andrew Burr (C&L)
Dick Levesque (Maine)
Roy Williams (ISSA)
Same Jones (FCSL)

II. Assignment of Duties.

1. President – Chris Crane (Moses Brown)
2. Vice-President – Jonathan Harley (Portsmouth Abbey)
3. Secretary/Treasurer – Rob Hurd (Tabor Academy)
4. Event Chair:
 - a. O’Day – Rob Hurd
 - b. Teams (Mark/Terk) – Andrew Burr & Roger Rawlings
 - c. Herreshoff – Joe Cooper & Roy Williams
 - d. Fall Qualifiers/ Gleekman – Dick Levesque & Beth Smith/Gary Werden
 - e. Healy – Sam Jones
 - f. Baker 2019/NIT 2020 – Jonathan Harley
5. ISSA Reps (Chris Crane & Jonathan Harley)
6. 2018 Venue sites
 - a. O’Day – Tabor Academy
 - b. Mark – TBD: FJ site is preferred (Conn??)
 - c. Terk – TBD: (Close to the Mark)
 - d. Healy – should be in eastern mass
 - e. NKBI – could be at USCGA in Coalgate 26
 - f. GOR – Sail Black Rock in late Sept.

III. A schedule for conference calls will be established by the President.

- Usually the first Wednesday of the month, just before the ISSA Call (Thursday). First call will be in February.
- Schedule of ExComm Meetings.
 - Wednesday January 31, 2018 at 8 pm
 - Wednesday February 28, 2018 at 8 pm
 - Wednesday April 4, 2018 at 8 pm
 - Wednesday May 2, 2018 at 8 pm
 - Wednesday June 6, 2018 at 8-m

IV. Meeting adjourned at 1200.

**NE School Sailing Association
 Profit & Loss 2017 Calendar Year
 July 1 through November 1, 2017**

	Jul 1 -Nov 1, 17	Jul 1 -Nov 1, 16	% Change
Ordinary Income/Expense			
Income			
Program Income			
Membership Dues	3,350.00	2,120.00	58.0%
Regata Entry Fees	995.00	860.00	15.7%
Total Program Income	4,345.00	2,980.00	45.8%
Tickets	-1,500.00	0.00	-100.0%
Total Income	2,845.00	2,980.00	-4.5%
Gross Profit	2,845.00	2,980.00	-4.5%
Expense			
Racing Expense			
Host Fees	400.00	400.00	0.0%
Trophies	2,094.26	2,218.00	-5.6%
Total Racing Expense	2,494.26	2,618.00	-4.7%
Professional Fees			
Bookkeeping	530.00	2,220.00	-76.1%
Total Professional Fees	530.00	2,220.00	-76.1%
Operations			
Postage Expense	49.00	47.00	4.3%
Office Supplies	0.00	21.99	-100.0%
Total Operations	49.00	68.99	-29.0%
Other Types of Expenses			
Bank Service Charges	119.80	89.85	33.3%
Paypal Processing Fees	171.50	143.09	19.9%
Total Other Types of Expenses	291.30	232.94	25.1%
Total Expense	3,364.56	5,139.93	-34.5%
Net Ordinary Income	-519.56	-2,159.93	76.0%
Net Income	-519.56	-2,159.93	76.0%

4:42 PM
 06/13/17
 Cash Basis

NE School Sailing Association
 Profit & Loss 06/30/17
 July 1, 2016 through June 13, 2017

	Jul 1, '16 - Jun 13, 17
Ordinary Income/Expense	
Income	
Program Income	
Membership Dues	2,525.00
Regata Entry Fees	3,733.25
Total Program Income	6,258.25
Tickets	3,675.80
Total Income	9,934.05
Gross Profit	9,934.05
Expense	
Racing Expense	
Host Fees	1,700.00
Trophies	2,361.50
Travel	660.56
Lodging	515.30
Meals	112.79
Total Racing Expense	5,370.15
Professional Fees	
Bookkeeping	2,890.00
Total Professional Fees	2,890.00
Operations	
Postage Expense	96.00
Office Supplies	21.99
Total Operations	117.99
Other Types of Expenses	
Bank Service Charges	299.50
Paypal Processing Fees	360.47
Total Other Types of Expenses	659.97
Total Expense	9,038.11
Net Ordinary Income	895.94
Net Income	895.94

Income	Budget	11/1/17	
		Actual	PP Fees
Dues	\$2,500.00	\$1,950.00	\$272.22
Regatta Fees			
Healy	\$350.00	\$350.00	\$20.65
NKBI Qual	\$100.00	\$75.00	\$3.09
GOR Qual	\$120.00	\$130.00	\$7.67
Gleekman	\$350.00	\$400.00	\$16.48
O'Day	\$1,250.00	\$0.00	
Teams	\$800.00	\$0.00	
Herreshoff	\$1,000.00	\$0.00	
Other	\$0.00	\$0.00	

Totals	\$6,470.00	\$2,905.00
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Expenses

Host Fees	\$1,200.00	\$400.00
Trophies	\$2,200.00	\$2,094.26
regatta expenses	\$450.00	\$0.00
Bookkeeping	\$1,900.00	\$390.00
Fees	\$700.00	\$320.11

Totals	\$6,450.00	\$3,204.37
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Income-expenses	\$20.00	-\$299.37
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